

## Commercial bulletin

#### **Special points of interest:**

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#### Fresh warning issued over drug shortages

Pharmaceutical chiefs have issued fresh warnings over the danger of medicines running short if there is a "no deal" <u>Brexit</u>.

The Healthcare Distribution Association, which represents private companies supplying more than 90 per cent of the medicines used in the NHS, wants pharmacists to be able to share medicines between pharmacies as well as greater discretion for pharmacists to change prescriptions if necessary.

It is also advocating the revocation of the 2,500-plus dealers' licences so new ones can be issued only to those companies which concentrate on distribution.

To read more

https://www.standard.co.uk/news/uk/health-bosses-issue-fresh-warning-over-drugs-shortages-under-no-deal-brexit-a3969326.html

#### Patients may need to stockpile

Around 50% of medical supplies currently in UK depots have come through the EU, according to the Healthcare Distributors Association. Photograph: Reuters

If the UK leave's the EU with no deal, Patients should consider stockpiling their own drugs

Giving evidence to the Commons health committee about the possible impact of a no-deal departure on the sector, representatives from groups representing drugs producers and distributors said there was an urgent need for a Brexit agreement.

Current government contingency plans for suppliers to stockpile several weeks of drugs were insufficient, said Mike Thompson, the head of the Association of the British Pharmaceutical Industry, noting that there were no facilities at ports to store drugs at low temperatures in the event of delays.

To read more

https://www.theguardian.com/politics/2018/oct/23/brexit-patients-may-need-own-drug-stockpiles-pharma-execs-tell-commons-committee

#### **Doctors in UK to issue cannabis-based medicines**

For the first time in the UK, expert doctors have been given the option to legally issue prescriptions for cannabis -based medicines when they agree that their patients could benefit from this treatment.

The law change, laid out in Parliament today, came after the Home Secretary, Sajid Javid, listened to concerns from parents of children with conditions such as severe epilepsy.

To read more

https://www.gov.uk/government/news/government-announces-that-medicinal-cannabis-is-legal

#### Relax law to allow pharmacies to substitute prescriptions

Should the law be relaxed to allow pharmacists to alter patient's prescriptions, by allowing pharmacists to use medicines from other pharmacies in order to be able to fulfill the patient's prescription if the UK leaves the European Union without a deal.

It's been said that emergency powers should be put in place so medicines that are in the UK can be "managed more appropriately.

To read more

https://www.pharmacy.biz/relax-law-to-allow-pharmacies-to-substitute-prescriptions-in-event-of-no-deal-brexit-says-hda-chief/



#### Scotland's Pharmaceutical sector worth £1.7bn

The pharmaceutical industry is worth £1.7bn to Scotland's economy and directly employs more than 5,000 people across the country, a report has found.

The Fraser of Allander Institute (FAI) said the sector exported £462m worth of manufactured goods a year.

Scotland's Pharmaceutical sector is certainly booming

To read more https://www.bbc.co.uk/news/uk-scotland-scotland-business-46019614

#### **Emergency powers needed after no-deal Brexit**

Emergency powers might be needed after a no-deal Brexit to make sure medicines can reach patients, according to an association representing the suppliers of more than 90 per cent of the NHS's drugs.

The Healthcare Distribution Association warned that regulatory problems and transport hold-ups could result in drug shortages in the UK. "A no-deal, we believe, would require some sort of temporary emergency powers to ensure consistent supply to patients in the UK.

It could take 'months or years' to make new supply routes, according to the head of a group that supplies 90% of the NHS's drugs

To read more

https://inews.co.uk/news/brexit/medicine-no-deal-brexit-emergency-powers/

#### **FMD** requirements

All manufacturers must appoint a vendor who has a contract in place with the national medicines verification system provider (NMVO) who in turn must have a contract in place with the European FMD Hub (EMVO).

Companies in other leading countries are already uploading data into the national database.

There are a few choices of providers of who should be qualified to assess the suitability for your business needs.

Consideration should be given to the providers your customers and suppliers such as contract manufacturing organization's (CMO's) may be using.

To read more

https://www.pharmacyconsulting.co.uk/blog/manufacturers-must-get-ready-for-the-new-fmd-requirements-time-is-running-out/?
utm\_source=Pharmacy+Consulting+Newsletter&utm\_campaign=788d02bf39-PCL\_Monthly\_Newsletter&utm\_medium=email&utm\_term=0\_70bf1434f3-788d02bf39-347959889

#### Price Watch .....UK

#### October rises prompt concessions in the UK

Steep price rises for several different generics prompted the UK's Department of Health and Social Care (DHSC) to grant concessions for 25 molecules across 45 separate presentations in October. According to the latest figures from WaveData, ondansetron 4mg tablets in 30-count packs saw their average price increase by 815% to £17.66 (US\$23.17) in October (see Figure 2). Although the packs of 30 tablets were not included in the list of DHSC concessions published by the Pharmaceutical Services Negotiating Committee (PSNC), 10-tablet packs were granted a concession price of £16.59.

To see more go to http://www.wavedata.co.uk/newinfo.asp and view our article from this month's Generics Bulletin.

WaveData

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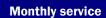
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### Forthcoming events

| Organizer  | Date                | Venue            | Link or Email  |
|--|---------------------|------------------|--|
|  |                     |                  | https://www.eventbrite.co.uk/e/obn-biotuesday-a-   |
| BioTuesday   | 4th Dec 18          | Bristol          | spotlight-on-life-sciences-companies-using-cross-sector-technologies-tickets-49591277847       |
|  |                     |                  | <u> </u>   |
| EMIG HR 'Special Interest Group' Meeting   | 4th Dec 18          | london           | https://www.dgtbookings.com/emig/  |
|  |                     | North-           |  |
| EMIG Northern Ireland Group Meeting  | 5th Dec 18          | ern<br>Ireland   | https://www.dgtbookings.com/emig/  |
| Limb Northern heland Group Meeting   | Jui Dec 10          | ITCIATIU         | Inteps.//www.ugtbookings.com/emig/   |
| Next steps for commissioning specialised services in   |                     |                  | http://www.westminsterforumprojects.co.uk/book/  |
| England  | 6th Dec 18          | london           | specialised-commissioning-18   |
| PLG Free Christmas Workshop & Networking Recep-  |                     |                  | www.plg-group.com/events/christmas-networking-   |
| tion   | 6th Dec 18          | london           | reception  |
| EMIC Market Assess   | Cth Dag 10          |                  | hatter and the section was a section of  |
| EMIG Market Access   | 6th Dec 18          | ionaon           | https://www.dgtbookings.com/emig/<br>https://registration.n200.com/                            |
|  | 404-444-            |                  | survey/2im49azmyw1ws?  |
| CPhI India   | 12th-14th<br>Dec 18 | Delhi            | cid=pr_Vs_DRV20180705%<br>7C1&actioncode=EMA801  |
|  |                     |                  |  |
| EMIG Business Development Group  | 13th Dec<br>18      | Oxford-<br>shire | http://www.delegant.co.uk/emig   |
|  | 4011                |                  | https://www.eventbrite.co.uk/e/bioseed-2019-the-   |
| The Early-Stage Life Sciences Investment Event   | 16th Jan<br>19      | london           | early-stage-life-sciences-investment-event-tickets-46107616121                                 |
|  |                     |                  | https://www.eventbrite.co.uk/e/bioseed-2019-the-   |
| BioSeed® 2019 - The Early-Stage Life Sciences Investment Event                                 | 16th Jan<br>19      | london           | early-stage-life-sciences-investment-event-tickets-46107616121                                 |
|  |                     |                  |  |
| Mental Well-being of NHS Staff Conference  | 31st Jan<br>19      | london           | https://westminsterinsight.com/booking/3231/<br>MWNSEO-2937443                                 |
|  |                     |                  | http://in-c0040  |
| Improving Patient Safety & Care 2019   | 6th Feb 19          | london           | http://ipc2019.govconnect.org.uk/index.php?<br>option=com_reg                                  |
|  |                     |                  |  |
| Digital Primary Care Congress with NHS England   | 6th Feb 19          | Man-<br>chester  | daniel (a/t) cvevents.co.uk  |
| Policy conference: priorities for combating antimicrobi-                                       |                     |                  | , ,  |
| al resistance - inc. discussion on the pharma industry -<br>keynotes: DHSC; NHS England; & PHE | 6th Feb 19          | london           | http://www.westminsterforumprojects.co.uk/book/<br>antimicrobial-resistance-19                 |
| Welsh NHS Confederation Annual Conference and  |                     |                  | http://www.nhsconfed.org/events/2019/02/welsh-   |
| Exhibition 2019  | 6th Feb 19          | Wales            | confed-19  |
| PLG 35 <sup>th</sup> Anniversary and 12 <sup>th</sup> Annual Business Develop-                 |                     |                  | www.plg-group.com/events/35th-plg-anniversary-<br>and-12th-annual-business-development-awards- |
| ment Awards  | 7th Feb 19          | london           | evening  |
|  | 7th-8th             |                  |  |
| Digitization in Pharma   | Feb 19              | Spain            | registration@curtiswyss.com  |
|  |                     |                  |  |
| RPS Science and Research Summit  | 8th Feb 19          |                  | https://www.rpharms.com/summit-2019  |
|  | 14th-15th           | Czech<br>Repub-  |  |
| Pharma UX Patience Experience Forum  | Feb 19              | lic              | anna.gallis (a/t) glceurope.com  |

| Organizer  | Date                        | Venue            | Link or Email   |
|--|-----------------------------|------------------|---|
|  | 27th - 28th                 |                  |   |
| 18th Pharmacovigilance 2019  |                             |                  | saket (a/t) viconferences.co.uk   |
| 4 <sup>th</sup> OTCToolbox/PLG OTC Conference and Networking Event   | 28th Feb -<br>1st Mar 19    | london           | www.plg-group.com/events/4th-otctoolboxplg-otc-conference-and-networking-event  |
| The European Congress on Innovation in Diabetes  | 4th - 5th<br>Mar 19         | Vienna           | http://www.diabetes-innovations.com/dear-<br>colleagues.aspx  |
| Priorities for implementing the 10-year plan for the NHS   | 5th Mar 19                  | london           | http://www.westminsterforumprojects.co.uk/<br>book/10-year-plan-for-the-NHS   |
| The future for health research in England - funding, regulation and next steps for policy                                      | 13th Mar                    |                  | http://www.westminsterforumprojects.co.uk/book/<br>future-health-research-England   |
| Eyeforpharma Barcelona   | 12th-14th<br>Mar 19         | Barce-<br>lona   | gquartin (a/t) eyeforpharma.com   |
| Bringing together leaders of the Logistics & Supply Chain world  | 19th - 20th<br>Mar 19       | london           | https://www.eventdata.co.uk/Forms/Form.aspx? Form- Ref=SCC39Visitor&utm_source=Akabo+Media+M aster+File&utm_campaign=f3b83c6d85- EMAIL_CAMPAIGN_2018_09_18_02_04_COPY _01&utm_medium=email&utm_term=0_63ac0349 c5-f3b83c6d85-128537645  |
| Next steps for devolved health and social care in<br>Greater Manchester - integration, innovation and<br>tackling inequalities | 29th Mar<br>19              | Man-<br>chester  | http://www.westminsterforumprojects.co.uk/book/<br>health-and-social-care-Greater-Manchester-19   |
| 12th European Biosimilars Congress   | 15th-16th<br>Apr 19         | Germa-<br>ny     | https://biosimilars-<br>biologics.pharmaceuticalconferences.com/<br>europe/   |
| Dementia 2020 Roadmap to Delivery  | 30th April<br>19            | london           | http://2019.alzheimers2020.co.uk/index.php?<br>option=com_reg&pcode=D2019-EARLY   |
| Dio Trinity  | 30th Apr -<br>!st May<br>19 | london           | www.biotrinity.com  |
| BioTrinity HiAP 2019 - Delivering Health Equity Tackling Inequalities  | 1st May<br>19               | london<br>london | www.biotrinity.com http://hiap2019.govconnect.org.uk/index.php? option=com_reg&pcode=HiAP19_EARLYBIRD   |
| Invitation to support the bid to host the HTAi Annual Meeting  | 29th May-                   | Man-             | http://www.delegant.co.uk/emig  |
| Lead the way in digital health at the HIMSS & Health 2.0 European Conference   | 11th - 13th<br>June 19      |                  | https://www.himsseuropeconference.eu/ helsinki/2019/sponsorship? mkt_tok=eyJpljoiTTJKaU56bGtNR1ptWWpRMyls lnQiOilxTUJ0WHhlY3BlcTdcL2k1N2d3N2dwQ3V aNjZwZjlRMGhLdjZqMEJ3aGlCN1N4bDBpOE0z WFhnVnhqOXcrajU1MUthYUdadm41Mm5jOXp2 RW9Ob2lqREh3WGQ2UUJ5cXlrNzRCZjcrNkFKd HlxYTRvbm9XaWc1eHRtK2pBQUs4XC9CIn0% 3D |
| 3rd Global Pharmaceutical Expo and Conference  | 3rd -5th<br>July 19         | london           | http://www.pharmafile.com/event/3rd-global-<br>pharmaceutical-expo-and-conference   |

We're on the web www.wavedata.co.uk



#### WaveData — Top ten searched products where the focus was to November 2018

According to WaveData, these were the most commonly investigated products in searches of the online pricing data

#### Wavedata Live at http://www.wavedata.net

Both uk and pi prices were viewed for each product, giving some indication of where the focus was to November 2018

| Product                     | Aug-18  | Sep-18  | Oct-18  | Nov-18  |
|-----------------------------|---------|---------|---------|---------|
| Furosemide Tabs 40mg 28     | £0.15   | £0.19   | £0.70   | £1.78   |
| Allopurinol Tabs 100mg 28   | £0.40   | £0.66   | £1.48   | £2.10   |
| Losartan Tabs 50mg 28       | £0.88   | £1.57   | £1.70   | £2.29   |
| Dosulepin Tabs 75mg 28      | £1.67   | £1.94   | £2.90   | £11.11  |
| Losartan Tabs 100mg 28      | £1.12   | £1.51   | £1.45   | £2.65   |
| Carbimazole Tabs 5mg 100    | £29.75  | £29.10  | £27.16  | £26.48  |
| Carbimazole Tabs 20mg 100   | £111.23 | £109.15 | £106.18 | £104.39 |
| Nortriptyline Tabs 25mg 100 | £7.44   | £2.80   | £2.87   | £6.78   |
| Allopurinol Tabs 300mg 28   | £1.15   | £1.98   | £5.10   | £5.32   |
| Gabapentin Caps 300mg 100   | £4.06   | £3.94   | £3.72   | £3.55   |

This bulletin now goes out to 4800 plus people.

If you would like to add or suggest any articles/comments, please let me know by the 12th December 2018, as I will be issuing the next bulletin on the 19th December 2018.

If you have any colleagues who would like to receive this, please let them know about it.

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